

HOW OUR GAP ANALYSIS PROCESS GENERATES CONSISTENT RESULTS

In three well planned steps our Gap Analysis will clarify the most important financial management challenges you and your team currently have and identifies practical solutions for each of the weak areas. Although we do the vast majority of the work we engage with you at three distinct points in the process. The three collaboration points we call the Investigation Session, the Draft Solution Session, and Solution Strategy Session.



THE INVESTIGATION SESSION

After we review your current information, processes and systems we develop a certain level of clarity and understanding on what is happening with the financial management of your company. We then use the Investigation Session, which is a 60 minute call where we share our initial observations and ask some additional questions to ensure we all stay on the same page.

We focus on identifying the most important issues facing the financial management of your company. Frequently we identify challenges with:

- **Cashflow Management**
- **Measuring Profitability**
- **Company Performance Reporting**
- **Gaps in financial skills with team members**
- **Overall accuracy of financial data**

Although we are likely already identifying both challenges and potential solution options the initial focus is on collecting the required information for identifying the best potential solutions.

With the newly acquired information in hand, after the Investigation Session we begin turning the corner from focusing on the issues to identifying the most practical solutions. After about a week of effort we will be ready for the second of the three meetings - the Draft Solution Session.



THE DRAFT SOLUTION SESSION

In this second 60 minute working session, we discuss in detail the findings to date on the identified issues and provide our suggested solution strategies for the most important issues. Although the solution strategies will not be 100% complete at this point, they will be close enough to provide estimated costs for solving the issues so that you can begin to see the general value propositions for resolving specific issues in your business.

Based on our discussion and your feedback, we will update all areas of the plan that required some adjustments to remain aligned with your desired outcomes. This research and effort normally requires a final week to be ready to provide the Solution Strategy Session which is our final step in the Gap Analysis process.



THE SOLUTION STRATEGY SESSION

In this third 60 minute meeting we will provide our best effort for optimising the financial management aspect of your company. The solution strategy documentation will include:

- **Detailed descriptions of all nine core financial management activities and the seven financial roles required to complete the activities.**
- **The specific problems and identified in the nine areas and seven roles.**
- **Suggested solution strategies for improving the identified issues.**
- **Related costs for implementing the suggested solution where possible.**
- **A Clear Road Map with time frames for implementing the suggested solutions.**

Haven't you waited long enough to get a handle on the financial management aspect of your business for less than you are spending today?

SIGNUP NOW TO GET STARTED!

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